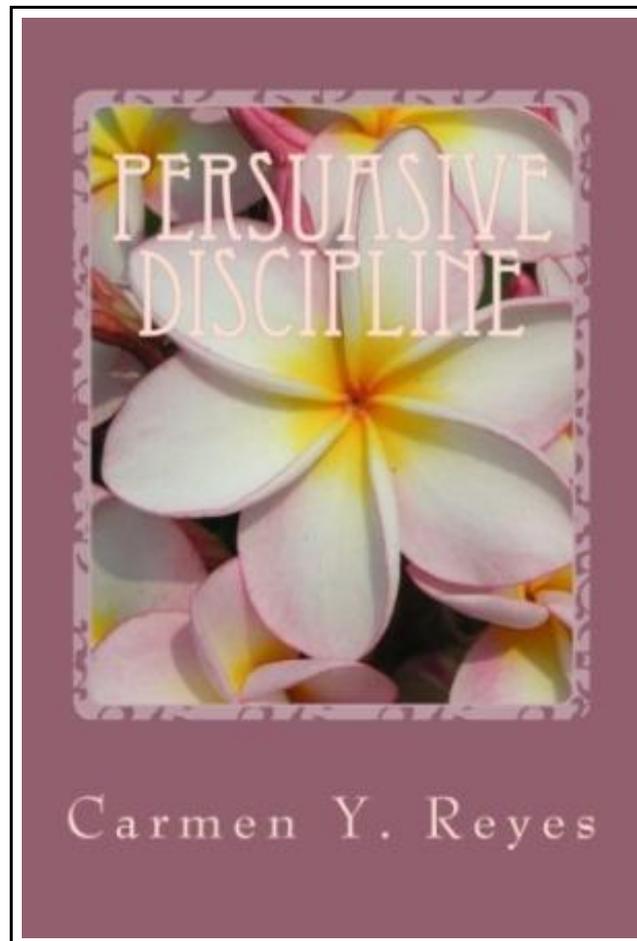


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PERSUASIVE DISCIPLINE: USING POWER MESSAGES AND SUGGESTIONS TO INFLUENCE CHILDREN TOWARD POSITIVE BEHAVIOR (PAPERBACK)



Createspace, United States, 2013. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Persuasive Discipline: Using Power Messages and Suggestions to Influence Children Toward Positive Behavior is an education and teaching book by Carmen Y. Reyes, The Psycho-Educational Teacher. On this innovative guide, readers venture into the fascinating realm of persuasive communication, learning 31 language-based discipline techniques that influence positive behavior in children. The most compelling lesson learned in this child guidance guide is that, to improve our ability in disciplining children, we do not need flamboyant techniques or procedures; we just need better communication and persuasion skills. Generally speaking, persuasion is the process of communicating using just the right words to get the positive outcome we want. Most specifically, in persuasive discipline, we use specific language patterns and ways of talking to shift a child s attitude and mind-set from noncompliance to compliance. Simply put, when we persuade, we control and change behavior. Some of the techniques introduced in this book may be part of our repertoire already; we just need to be aware of their rich influential value, so that we learn how to articulate our messages in a more influential way. Other techniques, although well-known by persuasion experts, are less familiar to an average teacher or parent. Carmen Y. Reyes guides readers in how to apply these techniques to both the classroom and the home setting.

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